



CAPE HORN OFFERING SHEET

Trading Desk (720) 336-4577 | Volumes and Prices Subject Reconfirmation

Origin	Grade	Additional Specifications	Destination / Location	Bags	Delivery	Price c/lb.
VALUE OFFER / XWHSE / NANS / Subject Reconfirmation / Full Lot						
Brasil	14/16 SSGC NY 3/4	Sul de Minas	NY	340	Spot	NY -18
Brasil	Grinders 13-up	Sul de Minas	NY	20 S/S	Spot	NY -32
FWD CONTAINER PRICE INDICATIONS / XWHSE / Subject Reconfirmation						
Brasil	17/18 Fine Cup NY 2/3	Sul de Minas	FWD		November-21 onwards	NY 4
Brasil	14/16 Fine Cup NY 2/3	Sul de Minas	FWD		November-21 onwards	NY 1
Brasil	17/18 Good Cup NY 2/3	Sul de Minas	FWD		November-21 onwards	NY -2
Brasil	14/16 Good Cup NY 3/4	Sul de Minas	FWD		November-21 onwards	NY -7
Brasil	Grinders 13-up	Sul de Minas	FWD		November-21 onwards	NY -21
Colombia	Supremo 17/18	Tolima, Huila, and Bucaramanga Available	FWD		October-21 onwards	NY 70
Colombia	Excelso EP 10	Tolima, Huila, and Bucaramanga Available	FWD		October-21 onwards	NY 71
Colombia	Usual Good Quality	Tolima, Huila, and Bucaramanga Available	FWD		October-21 onwards	NY 66
Colombia	UGQ 150 defects	Tolima, Huila, and Bucaramanga Available	FWD		October-21 onwards	NY 49
Honduras	SHG	European Preparation	FWD		October-21 onwards	NY 33
Honduras	HG	European Preparation	FWD		October-21 onwards	NY 31
Peru	MCM	Hard Bean Grade 1 / Max 18	FWD		October-21 onwards	NY 52
Peru	MCM	Hard Bean Grade 2 / Max 23	FWD		October-21 onwards	NY 39
El Salvador	SHG	European Preparation	FWD		October-21 onwards	NY 44
El Salvador	HG	European Preparation	FWD		October-21 onwards	NY 38
Mexico	SHG	European Preparation	FWD		October-21 onwards	NY 49
Mexico	HG	European Preparation	FWD		October-21 onwards	NY 46
Guatemala	SHB	European Preparation	FWD		October-21 onwards	NY 64
Guatemala	HB	European Preparation	FWD		October-21 onwards	NY 61
Nicaragua	SHG	European Preparation	FWD		October-21 onwards	NY 38
Sumatra	Double Picked	Grade 2	FWD		November-21 onwards	NY 158
Sumatra	Triple Picked	Grade 1	FWD		November-21 onwards	NY 164
Vietnam	Wet Polished	Screen 16 up	FWD		November-21 onwards	LDN 41
AFLOAT & FORWARD*						
Brazil	Natural Arabica	Strictly Soft Fine Cup NY 2/3 Screen 16 up	New York, NY	320	Nov 21	NY + 3
Brazil	Semi Washed Arabica	16-up Semi Washed SSFC NY 2/3	New York, NY	110	Oct 21	NY + 25
Brazil	Semi Washed Arabica	16-up Semi Washed SSFC NY 2/3	New York, NY	60	Jan 22	NY + 25
Brazil	Natural Arabica	Strictly Soft Fine Cup NY 2/3 Screen 16 up	Oakland CA	320	Nov 21	NY + 3
Brazil	Natural Arabica	Strictly Soft Fine Cup NY 2/3 Screen 16 up	Oakland CA	320	Oct 21	NY + 3
Brazil	Semi Washed Arabica	16-up Semi Washed SSFC NY 2/3	Oakland CA	320	Jan 22	NY + 25
Brazil	Semi Washed Arabica	16-up Semi Washed SSFC NY 2/3	Oakland CA	320	Feb 22	NY + 25
Brazil	Semi Washed Arabica	16-up Semi Washed SSFC NY 2/3	Oakland CA	320	Oct 22	NY + 25
Brazil	Semi Washed Arabica	16-up Semi Washed SSFC NY 2/3	Oakland CA	10	Feb 22	NY + 25
Mexico	Strictly High Grown	Single Estate Washed Muxbal RFA	Oakland CA	36	Sep 21	375
Mexico	Natural Arabica	"El Grande Taco" Muxbal RFA	Oakland CA	24	Sep 21	425
Mexico	Honey Arabica	Blue Skull SHG EP	Oakland CA	10	Sep 21	475
Colombia	Washed Arabica	Excelso Tolima Especial EP	Oakland CA	200	Sep 21	NY + 80
Colombia	Washed Arabica	Supremo Tolima Especial EP	Oakland CA	75	Sep 21	NY + 85
Ethiopia	Washed Arabica	Yirgacheffe Grade 2	Oakland CA	255	Sep 21	360
Peru	Washed Arabica	Spectacled Bear - Fair Trade Certified	Oakland CA	275	Jan 21	275
Peru	Washed Arabica	Spectacled Bear - Fair Trade Certified	Oakland CA	275	Feb 21	275
SPOT						
WEST COAST						
Brazil	Natural Arabica	Strictly Soft Fine Cup NY 2/3 Screen 16 up	Annex - CA	325	002/4600/3040	NY + 7
Brazil	Semi-Washed Arabica	16-up Semi Washed SSFC NY 2/3	Annex - CA	190	002/4280/0033	NY + 25
Brazil	Semi-Washed Arabica	16-up Semi Washed SSFC NY 2/3	Annex - CA	120	002/4280/0013	NY + 25
Brazil	Natural	16-up SSFC NY 2/3 Monte Carmelo Rainforest Alliance Certified	Annex - CA	45	002/4600/2545	NY + 18
Brazil	Natural	16-up Single Estate Dona Ilma Goncalves - Women Owned Coffee	Annex - CA	40	002/1641/0016	NY + 80
Brazil	Natural	14-up SSFC ORGANIC	Annex - CA	10	002/1641/0015	NY + 200
Colombia	Washed Arabica	Excelso Tolima Especial EP	Annex - CA	15	003/0114/00133	NY + 70
Burundi	Fully Washed	Grade A	Annex - CA	75	027/1/11503	270
Mexico	Strictly High Grown	Single Estate Washed Muxbal RFA	Annex - CA	2	016-2028-0415	270
Mexico	Honey Arabica	"El Grande Taco" Muxbal RFA	Annex - CA	35	016-2028-0417	300
Mexico	Natural Arabica	"El Grande Taco" Muxbal RFA	Annex - CA	15	016-2028-0416	300
Costa Rica	Natural Arabica	SHB EP Palmichal El Mapache Natural	Annex - CA	22	005/0025/0111	423
Guatemala	Peaberry	One Coffee / EP	Annex - CA	40	11/27019/17	325
Guatemala	Washed Arabica	El Paraiso Urisar - Single Estate Huehuetenango SHB EP	Annex - CA	5	11/49/250	370
Peru	Fair Trade Organic	"The Spectacled Bear" Grade 1 MCM Grain Pro	Annex - CA	146	30/582/5411	251
India	Robusta	Cherry 17A - Screen 17	Annex - CA	87	114/1907/2020/37	NY - 20
Decaf Brasil	Arabica MC Process	16 up SSFC	Annex - CA	70	Type 279	NY + 51
Decaf Vietnam	Robusta MC Decaf	13 up Wet Polished	Annex - CA	16	Type 800	NY - 7
EAST COAST						
Brazil	Semi-Washed Arabica	16-up Semi Washed SSFC NY 2/3	Continental - NJ	51	002/4280/0045	NY + 25
GULF COAST						
Brazil	Semi-Washed Arabica	17/18 Semi Washed SSFC NY 2/3	Dupuy - LA	7	002/4280/0014	NY + 25
Costa Rica	Honey Arabica	SHB EP Hacienda Sonora Voltaire Honey	Dupuy - LA	7	005/0025/0114	399
Costa Rica	Natural Arabica	SHB EP Palmichal El Mapache Natural	Dupuy - LA	6	005/0025/0113	423
Costa Rica	Natural Arabica	SHB Tarazu	Dupuy - LA	8	5/0025/0246	235
Mexico	Honey Arabica	"El Grande Taco" Muxbal RFA	Dupuy - LA	5	016-2028-0417	300

* Forward Price Indications are EX WAREHOUSE ANNEX CA / Subtract 1 c for East Coast and Gulf Coast EXW Pricing / Prices in US Cents per lb. - SUBJECT FINAL VERIFICATION

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