



CAPE HORN OFFERING SHEET

Trading Desk (720) 336-4577 | Volumes and Prices Subject Reconfirmation

Origin	Grade	Additional Specifications	Destination / Loc:	Bags	Delivery	Price c/lb.*
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FWD CONTAINER PRICE INDICATIONS / XWHSE / Subject Reconfirmation

c/ lb. diff vs. + / -

Brazil	17/18 Fine Cup NY 2/3	Sul de Minas	FWD		November-21 onwards	NY 9
Brazil	14/16 Fine Cup NY 2/3	Sul de Minas	FWD		November-21 onwards	NY 6
Brazil	17/18 Good Cup NY 2/3	Sul de Minas	FWD		November-21 onwards	NY 3
Brazil	14/16 Good Cup NY 3/4	Sul de Minas	FWD		November-21 onwards	NY -3
Brazil	Grinders 13-up	Sul de Minas	FWD		November-21 onwards	NY -16
Colombia	Supremo 17/18	Tolima, Huila, and Bucaramanga Available	FWD		October-21 onwards	NY 78
Colombia	Excelso EP 10	Tolima, Huila, and Bucaramanga Available	FWD		October-21 onwards	NY 75
Colombia	Usual Good Quality	Tolima, Huila, and Bucaramanga Available	FWD		October-21 onwards	NY 74
Colombia	UGQ 150 defects	Tolima, Huila, and Bucaramanga Available	FWD		October-21 onwards	NY 53
Honduras	SHG	European Preparation	FWD		October-21 onwards	NY 37
Honduras	HG	European Preparation	FWD		October-21 onwards	NY 35
Peru	MCM	Hard Bean Grade 1 / Max 18	FWD		October-21 onwards	NY 46
Peru	MCM	Hard Bean Grade 2 / Max 23	FWD		October-21 onwards	NY 43
El Salvador	SHG	European Preparation	FWD		October-21 onwards	NY 49
El Salvador	HG	European Preparation	FWD		October-21 onwards	NY 43
Mexico	SHG	European Preparation	FWD		October-21 onwards	NY 56
Mexico	HG	European Preparation	FWD		October-21 onwards	NY 54
Guatemala	SHB	European Preparation	FWD		October-21 onwards	NY 69
Guatemala	HB	European Preparation	FWD		October-21 onwards	NY 66
Nicaragua	SHG	European Preparation	FWD		October-21 onwards	NY 42
Sumatra	Double Picked	Grade 2	FWD		November-21 onwards	NY 173
Sumatra	Triple Picked	Grade 1	FWD		November-21 onwards	NY 176
Vietnam	Wet Polished	Screen 16 up	FWD		November-21 onwards	LDN 50

AFLOAT & FORWARD*

Brazil	Natural Arabica	Strictly Soft Fine Cup NY 2/3 Screen 16 up	New York, NY	320	Nov 21	NY +13
Brazil	Semi Washed Arabica	16-up Semi Washed SSFC NY 2/3	New York, NY	110	Oct 21	NY +25
Brazil	Semi Washed Arabica	16-up Semi Washed SSFC NY 2/3	New York, NY	60	Jan 22	NY +25
Brazil	Natural Arabica	Strictly Soft Fine Cup NY 2/3 Screen 16 up	Oakland CA	320	Nov 21	NY +13
Brazil	Natural Arabica	Strictly Soft Fine Cup NY 2/3 Screen 16 up	Oakland CA	320	Oct 21	NY +13
Brazil	Semi Washed Arabica	16-up Semi Washed SSFC NY 2/3	Oakland CA	320	Jan 22	NY +25
Brazil	Semi Washed Arabica	16-up Semi Washed SSFC NY 2/3	Oakland CA	320	Feb 22	NY +25
Brazil	Semi Washed Arabica	16-up Semi Washed SSFC NY 2/3	Oakland CA	320	Oct 22	NY +25
Brazil	Semi Washed Arabica	16-up Semi Washed SSFC NY 2/3	Oakland CA	10	Feb 22	NY +25
Colombia	Washed Arabica	Excelso Tolima Especial EP	Oakland CA	200	Oct 21	NY +80
Colombia	Washed Arabica	Supremo Tolima Especial EP	Oakland CA	75	Oct 21	NY +85
Ethiopia	Washed Arabica	Yirgacheffe Grade 2	Oakland CA	45	Oct 21	360
Peru	Washed Arabica	Spectacled Bear - Fair Trade Certified	Oakland CA	275	Jan 22	275
Peru	Washed Arabica	Spectacled Bear - Fair Trade Certified	Oakland CA	275	Feb 22	275

SPOT

WEST COAST

Brazil	Semi-Washed Arabica	16-up Semi Washed SSFC NY 2/3	Annex - CA	190	002/4280/0033	NY +25
Brazil	Semi-Washed Arabica	16-up Semi Washed SSFC NY 2/3	Annex - CA	107	002/4280/0013	NY +25
Brazil	Natural	16-up Single Estate Dona Ilma Gonçaves - Women Owned Coffee	Annex - CA	40	002/1641/0016	NY +80
Brazil	Natural	14-up SSFC ORGANIC	Annex - CA	10	002/1641/0015	NY +200
Colombia	Washed Arabica	Excelso Tolima Especial EP	Annex - CA	15	003/0114/00133	NY +70
Burundi	Fully Washed	Grade A	Annex - CA	71	027/1/11503	270
Ethiopia	Natural Arabica	Guji Grade 2	Annex - CA	40	010/489/37	375
Mexico	Strictly High Grown	Single Estate Washed Muxbal RFA	Oakland CA	16	016-2028-0901	375
Mexico	Natural Arabica	"El Grande Taco" Muxbal RFA	Oakland CA	66	016-5228-0852	425
Mexico	Washed Arabica	Blue Skull SHG EP	Oakland CA	12	016/2028/0942	475
Mexico	Honey Arabica Crop 19/20	"El Grande Taco" Muxbal RFA	Annex - CA	30	016-2028-0417	300
Mexico	Natural Arabica Crop 19/20	"El Grande Taco" Muxbal RFA	Annex - CA	10	016-2028-0416	300
Costa Rica	Natural Arabica	SHB EP Palmichal El Mapache Natural	Annex - CA	18	005/0025/0111	423
Guatemala	Fair Trade Organic	Chajulense SHB EP FLO Certified	Annex - CA	25	11/718/09	NY +140
Guatemala	Peaberry	One Coffee / EP	Annex - CA	40	11/27019/17	325
Guatemala	Washed Arabica	El Paraiso Urisar - Single Estate Huehuetenango SHB EP	Annex - CA	5	11/49/250	370
Peru	Fair Trade Organic	"The Spectacled Bear" Grade 1 MCM Grain Pro	Annex - CA	102	30/582/5411	251
India	Robusta	Cherry 17A - Screen 17	Annex - CA	87	114/1907/2020/37	NY -20
Decaf Brasil	Arabica MC Process	16 up SSFC	Annex - CA	70	Type 279	NY +51
Decaf Vietnam	Robusta MC Decaf	13 up Wet Polished	Annex - CA	90	Type 800	NY -7

EAST COAST

Brazil	Natural Arabica	14/16 Strictly Soft Good Cup NY 3/4	RPM Edison - NJ	960	002/1377/0019	NY -15
Brazil	Semi-Washed Arabica	16-up Semi Washed SSFC NY 2/3	Continental - NJ	110	002/4280/0060	NY +25

GULF COAST

Brazil	Semi-Washed Arabica	17/18 Semi Washed SSFC NY 2/3	Dupuy - LA	7	002/4280/0014	NY +25
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* Forward Price Indications are EX WAREHOUSE ANNEX CA / Subtract 1 c for East Coast and Gulf Coast EXW Pricing / Prices in US Cents per lb. - SUBJECT FINAL VERIFICATION

DIRECT LINES: Daniel (303) 246-3531, Curtis (504) 220-8630, Joe (303) 204-2302